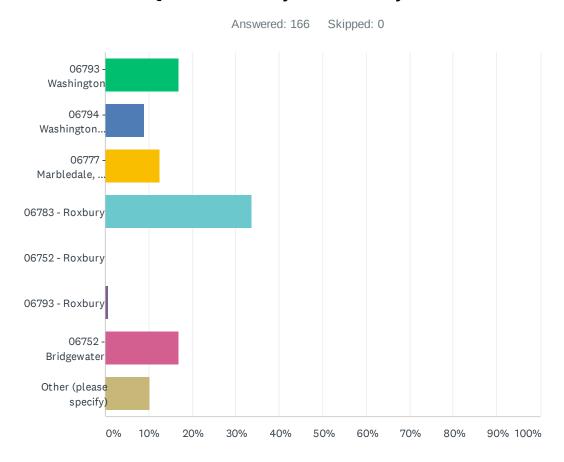
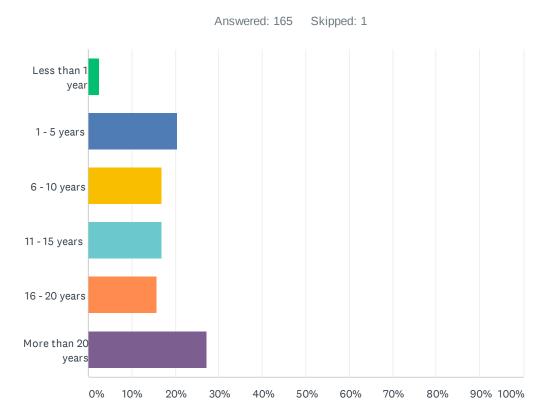
#### Q1 Where do you currently live?



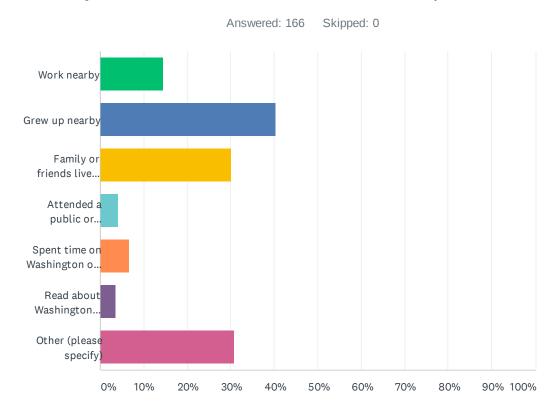
ANSWER CHOICES	RESPONSES	
06793 - Washington	16.87%	28
06794 - Washington Depot	9.04%	15
06777 - Marbledale, New Preston, Woodville	12.65%	21
06783 - Roxbury	33.73%	56
06752 - Roxbury	0.00%	0
06793 - Roxbury	0.60%	1
06752 - Bridgewater	16.87%	28
Other (please specify)	10.24%	17
TOTAL		166

### Q2 How long have you lived here?



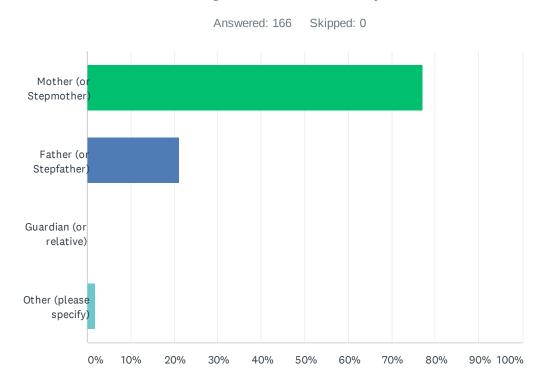
ANSWER CHOICES	RESPONSES	
Less than 1 year	2.42%	4
1 - 5 years	20.61%	34
6 - 10 years	16.97%	28
11 - 15 years	16.97%	28
16 - 20 years	15.76%	26
More than 20 years	27.27%	45
TOTAL		165

### Q3 How did you become familiar with this area? (check all that apply)



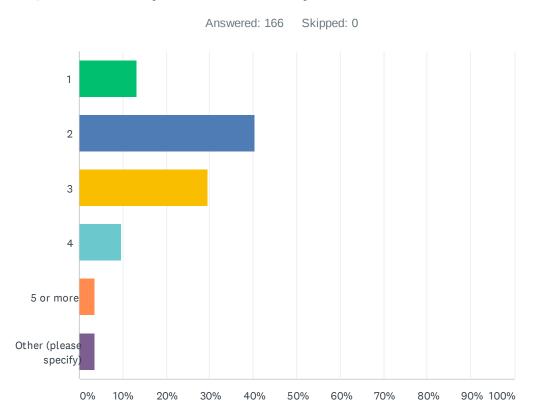
ANSWER CHOICES	RESPONSES	
Work nearby	14.46%	24
Grew up nearby	40.36%	67
Family or friends live nearby	30.12%	50
Attended a public or private event nearby	4.22%	7
Spent time on Washington on our own	6.63%	11
Read about Washington online, in a newspaper, or in a magazine	3.61%	6
Other (please specify)	30.72%	51
Total Respondents: 166		

### Q4 Which of the following best describes your role in the family?



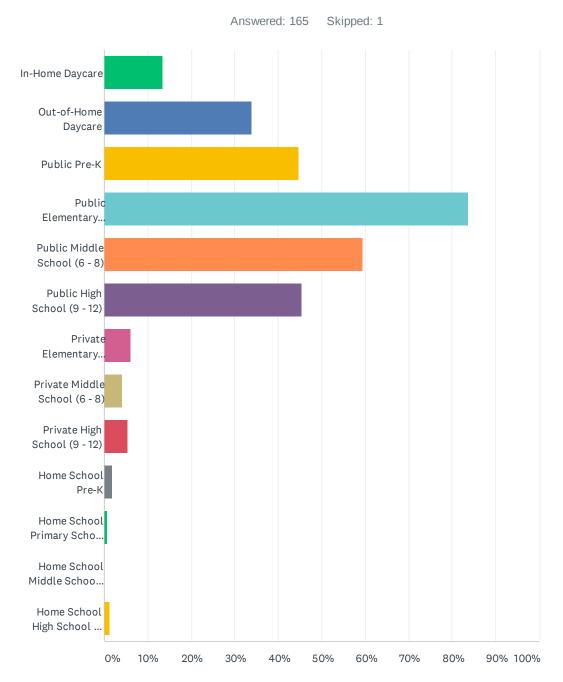
ANSWER CHOICES	RESPONSES
Mother (or Stepmother)	77.11% 128
Father (or Stepfather)	21.08% 35
Guardian (or relative)	0.00%
Other (please specify)	1.81% 3
TOTAL	166

### Q5 How many children have you raised in this area?



ANSWER CHOICES	RESPONSES	
1	13.25%	22
2	40.36%	67
3	29.52%	49
4	9.64%	16
5 or more	3.61%	6
Other (please specify)	3.61%	6
TOTAL		166

# Q6 For the children you have raised in this area, what type of schools did/do they attend? (check all that apply)



#### Survey of Households with School Aged Children

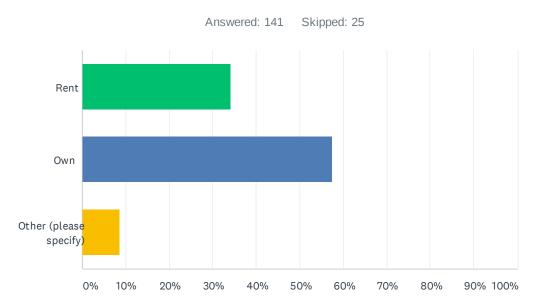
ANSWER CHOICES	RESPONSES	
In-Home Daycare	13.33%	22
Out-of-Home Daycare	33.94%	56
Public Pre-K	44.85%	74
Public Elementary School (K - 5)	83.64%	138
Public Middle School (6 - 8)	59.39%	98
Public High School (9 - 12)	45.45%	75
Private Elementary School (K - 5)	6.06%	10
Private Middle School (6 - 8)	4.24%	7
Private High School (9 - 12)	5.45%	9
Home School Pre-K	1.82%	3
Home School Primary School (K - 5)	0.61%	1
Home School Middle School (6 - 8)	0.00%	0
Home School High School (9 - 12)	1.21%	2
Total Respondents: 165		

### Q7 Prior to moving to here, where did you live?

Answered: 133 Skipped: 33

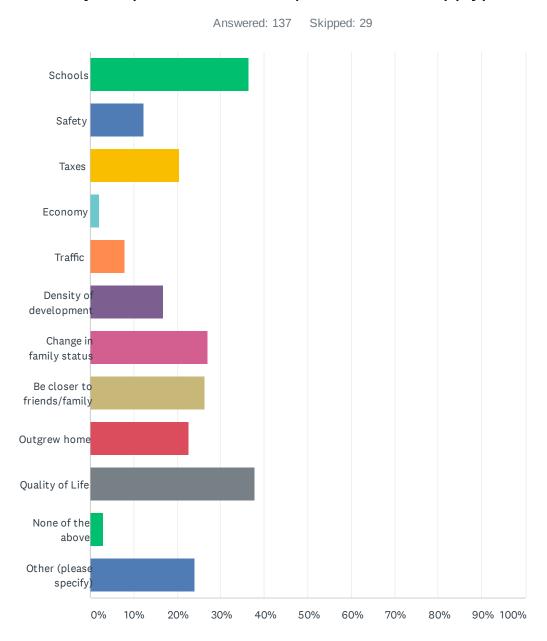
ANSWER CHOICES	RESPONSES	
Zip Code	75.19%	100
County	77.44%	103
Town	96.24%	128
State	96.24%	128

### Q8 Did you rent or own your previous home?



ANSWER CHOICES	RESPONSES	
Rent	34.04%	48
Own	57.45%	81
Other (please specify)	8.51%	12
TOTAL		141

# Q9 Which, if any, of the following were reasons you decided to move from your previous home? (check all that apply)



#### Survey of Households with School Aged Children

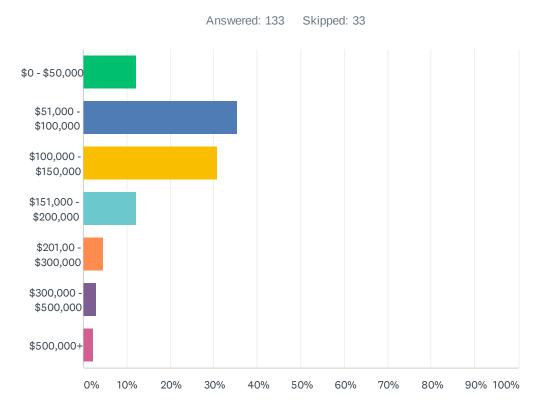
ANSWER CHOICES	RESPONSES	
Schools	36.50%	50
Safety	12.41%	17
Taxes	20.44%	28
Economy	2.19%	3
Traffic	8.03%	11
Density of development	16.79%	23
Change in family status	27.01%	37
Be closer to friends/family	26.28%	36
Outgrew home	22.63%	31
Quality of Life	37.96%	52
None of the above	2.92%	4
Other (please specify)	24.09%	33
Total Respondents: 137		

# Q10 At the time you moved from your previous home, how many members of your household fell into each of the following age ranges? (indicate a number)

Answered: 132 Skipped: 34

ANSWER CHOICES	RESPONSES	
Less than 1 year old	34.85%	46
1 - 4 years old	47.73%	63
5 - 11 years old	44.70%	59
12 - 14 years old	19.70%	26
15 - 18 years old	14.39%	19
19 - 23 years old	17.42%	23
24 - 30 years old	35.61%	47
31 - 40 years old	44.70%	59
41 - 50 years old	25.76%	34
51 - 60 years old	13.64%	18
61 - 65 years old	11.36%	15
65+ years old	11.36%	15

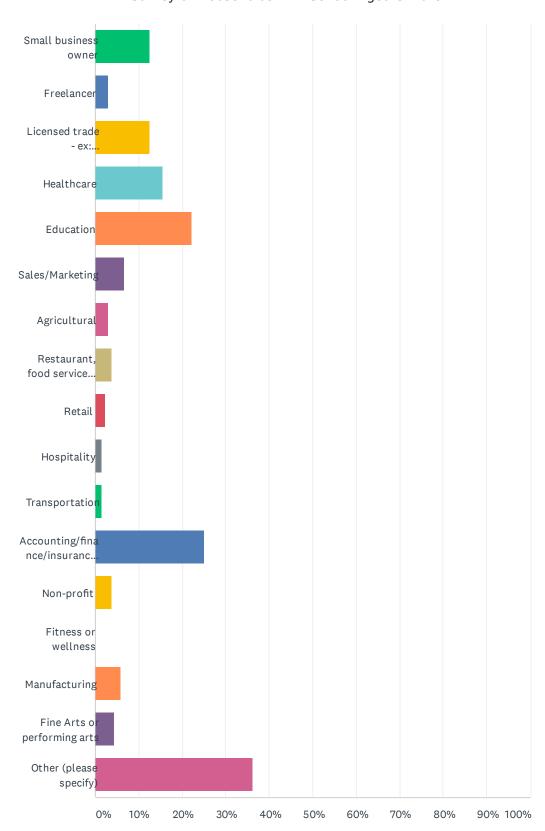
# Q11 At the time you moved from your previous home, what was your annual household income (combined earnings of all adults in the household 18 years and older)?



ANSWER CHOICES	RESPONSES	
\$0 - \$50,000	12.03%	16
\$51,000 - \$100,000	35.34%	47
\$100,000 - \$150,000	30.83%	41
\$151,000 - \$200,000	12.03%	16
\$201,00 - \$300,000	4.51%	6
\$300,000 - \$500,000	3.01%	4
\$500,000+	2.26%	3
TOTAL		133

# Q12 At the time you moved from your previous home, what were the occupation(s) of the adults (18 years or older) in your household? (check all that apply)

Answered: 135 Skipped: 31



#### Survey of Households with School Aged Children

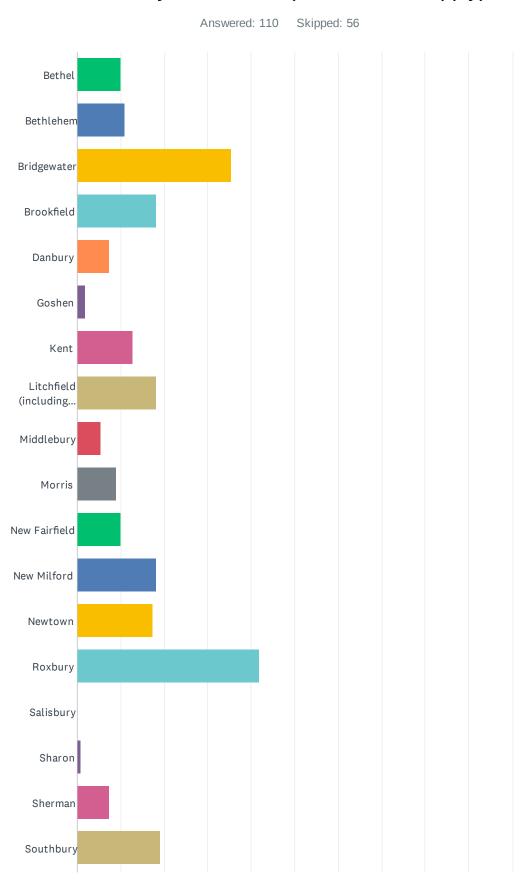
ANSWER CHOICES	RESPONSES	
Small business owner	12.59%	17
Freelancer	2.96%	4
Licensed trade - ex: electrical, plumbing, building	12.59%	17
Healthcare	15.56%	21
Education	22.22%	30
Sales/Marketing	6.67%	9
Agricultural	2.96%	4
Restaurant, food service, or catering	3.70%	5
Retail	2.22%	3
Hospitality	1.48%	2
Transportation	1.48%	2
Accounting/finance/insurance/legal/real estate	25.19%	34
Non-profit	3.70%	5
Fitness or wellness	0.00%	0
Manufacturing	5.93%	8
Fine Arts or performing arts	4.44%	6
Other (please specify)	36.30%	49
Total Respondents: 135		

### Q13 When did you start your search for a home here?

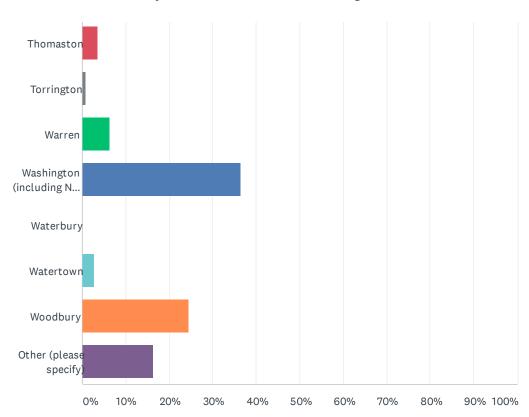
Answered: 123 Skipped: 43

ANSWER CHOICES	RESPONSES	
Year (four digits)	100.00%	123
Season (Winter, Spring, Summer, Fall)	90.24%	111

# Q14 In addition to the town you live in, which of the following towns did you include in your search? (check all that apply)



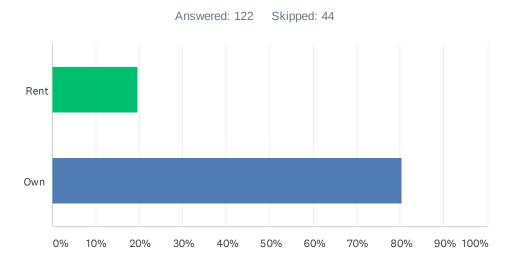
#### Survey of Households with School Aged Children



#### Survey of Households with School Aged Children

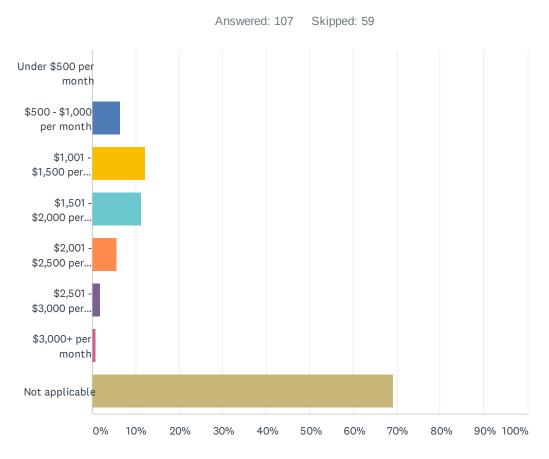
ANSWER CHOICES	RESPONSES	
Bethel	10.00%	11
Bethlehem	10.91%	12
Bridgewater	35.45%	39
Brookfield	18.18%	20
Danbury	7.27%	8
Goshen	1.82%	2
Kent	12.73%	14
Litchfield (including Bantam)	18.18%	20
Middlebury	5.45%	6
Morris	9.09%	10
New Fairfield	10.00%	11
New Milford	18.18%	20
Newtown	17.27%	19
Roxbury	41.82%	46
Salisbury	0.00%	0
Sharon	0.91%	1
Sherman	7.27%	8
Southbury	19.09%	21
Thomaston	3.64%	4
Torrington	0.91%	1
Warren	6.36%	7
Washington (including New Preston, Marbledale, Woodville)	36.36%	40
Waterbury	0.00%	0
Watertown	2.73%	3
Woodbury	24.55%	27
Other (please specify)	16.36%	18
Total Respondents: 110		

### Q15 Were you searching for a home to rent or own?



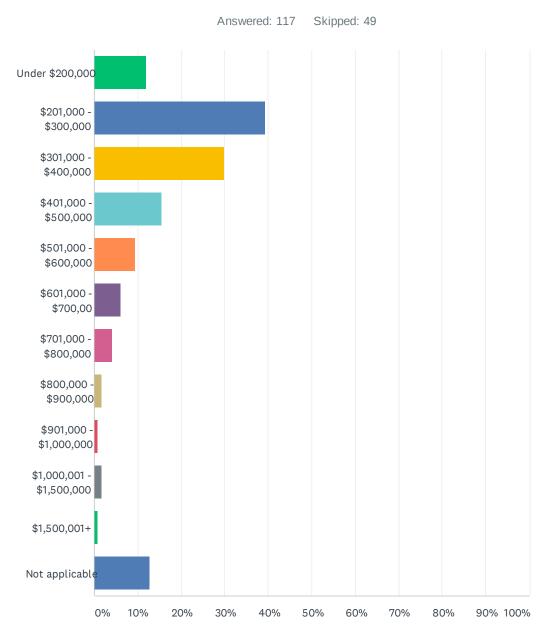
ANSWER CHOICES	RESPONSES	
Rent	19.67%	24
Own	80.33%	98
TOTAL		122

# Q16 Which of the following best describes the rental price range you were searching in? (check all that apply)



ANSWER CHOICES	RESPONSES	
Under \$500 per month	0.00%	0
\$500 - \$1,000 per month	6.54%	7
\$1,001 - \$1,500 per month	12.15%	13
\$1,501 - \$2,000 per month	11.21%	12
\$2,001 - \$2,500 per month	5.61%	6
\$2,501 - \$3,000 per month	1.87%	2
\$3,000+ per month	0.93%	1
Not applicable	69.16%	74
Total Respondents: 107		

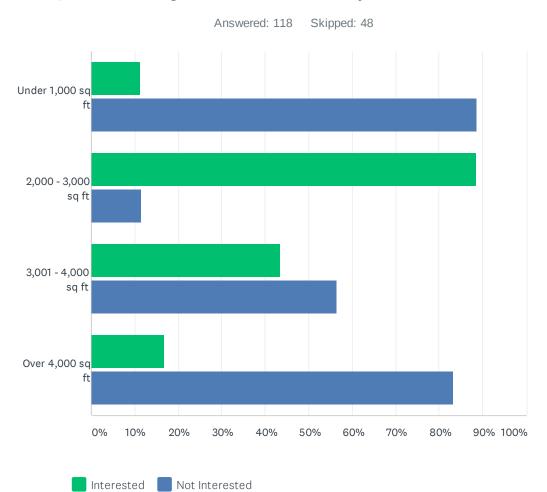
## Q17 Which of the following best describes the purchase price range you were searching in? (check all that apply)



#### Survey of Households with School Aged Children

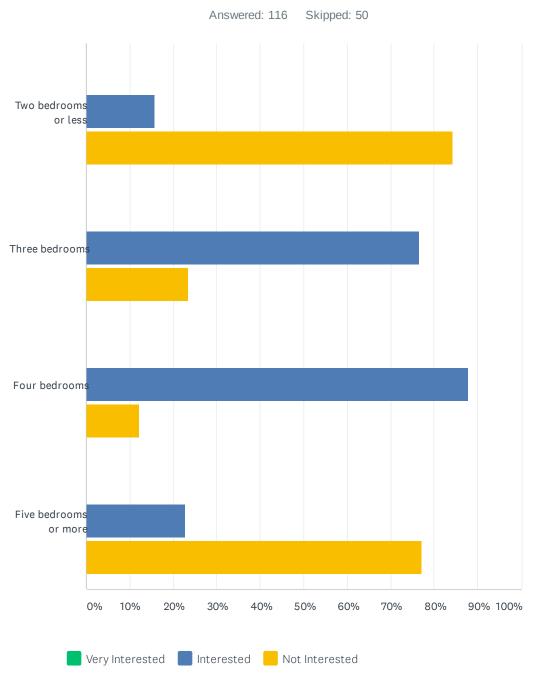
ANSWER CHOICES	RESPONSES	
Under \$200,000	11.97%	14
\$201,000 - \$300,000	39.32%	46
\$301,000 - \$400,000	29.91%	35
\$401,000 - \$500,000	15.38%	18
\$501,000 - \$600,000	9.40%	11
\$601,000 - \$700,00	5.98%	7
\$701,000 - \$800,000	4.27%	5
\$800,000 - \$900,000	1.71%	2
\$901,000 - \$1,000,000	0.85%	1
\$1,000,001 - \$1,500,000	1.71%	2
\$1,500,001+	0.85%	1
Not applicable	12.82%	15
Total Respondents: 117		

#### Q18 How large of a house were you interested in?



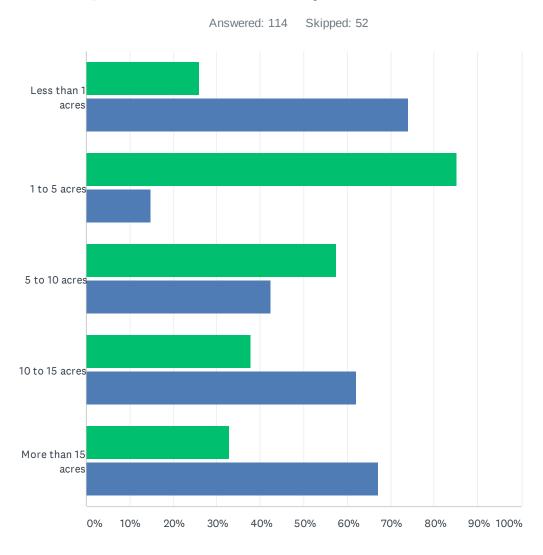
	INTERESTED	NOT INTERESTED	TOTAL
Under 1,000 sq ft	11.36% 10	88.64% 78	88
2,000 - 3,000 sq ft	88.60% 101	11.40% 13	114
3,001 - 4,000 sq ft	43.53% 37	56.47% 48	85
Over 4,000 sq ft	16.67% 14	83.33% 70	84

#### Q19 How many bedrooms were you interested in?



	VERY INTERESTED	INTERESTED	NOT INTERESTED	TOTAL
Two bedrooms or less	0.00%	15.66%	84.34%	
	0	13	70	83
Three bedrooms	0.00%	76.47%	23.53%	
	0	78	24	102
Four bedrooms	0.00%	87.88%	12.12%	
	0	87	12	99
Five bedrooms or more	0.00%	22.78%	77.22%	
	0	18	61	79

#### Q20 What lot size were you interested in?



	INTERESTED	NOT INTERESTED	TOTAL
Less than 1 acres	25.84%	74.16%	
	23	66	89
1 to 5 acres	85.19%	14.81%	
	92	16	108
5 to 10 acres	57.47%	42.53%	
	50	37	87
10 to 15 acres	37.80%	62.20%	
	31	51	82
More than 15 acres	32.94%	67.06%	

28

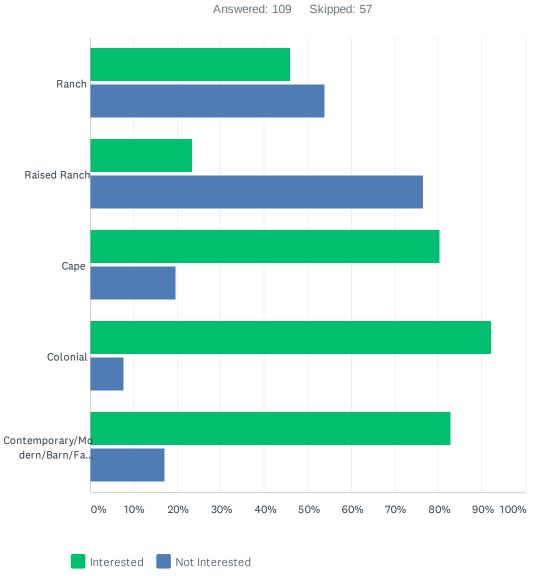
85

57

Not Interested

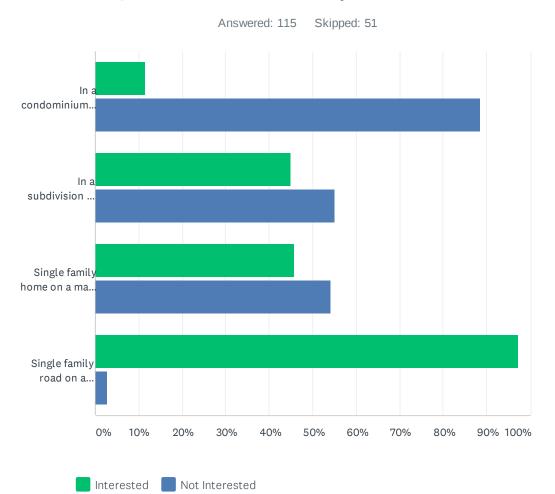
Interested

### Q21 Which of the following architectural styles were you interested in?



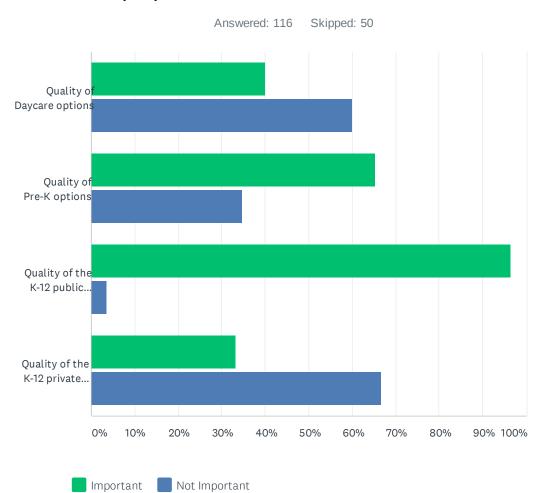
	INTERESTED	NOT INTERESTED	TOTAL
Ranch	46.07% 41	53.93% 48	89
Raised Ranch	23.33% 21	76.67% 69	90
Cape	80.41% 78	19.59% 19	97
Colonial	92.23% 95	7.77%	103
Contemporary/Modern/Barn/Farmhouse	82.80% 77	17.20% 16	93

### Q22 What locations did you consider?



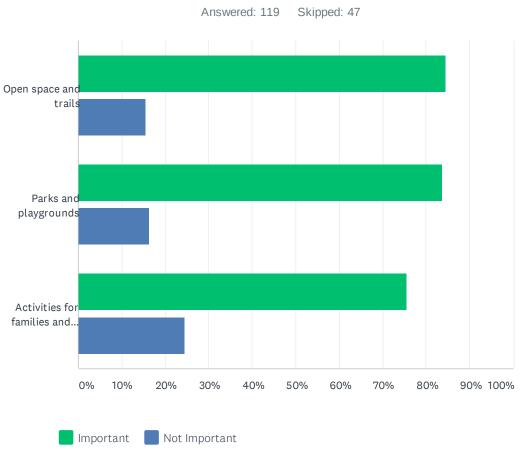
	INTERESTED	NOT INTERESTED	TOTAL
In a condominium community	11.58% 11	88.42% 84	95
In a subdivision of single family homes	45.00% 45	55.00% 55	100
Single family home on a main road	45.92% 45	54.08% 53	98
Single family road on a secondary road	97.27% 107	2.73%	110

### Q23 How important were each of the following factors when comparing properties in one town vs another?



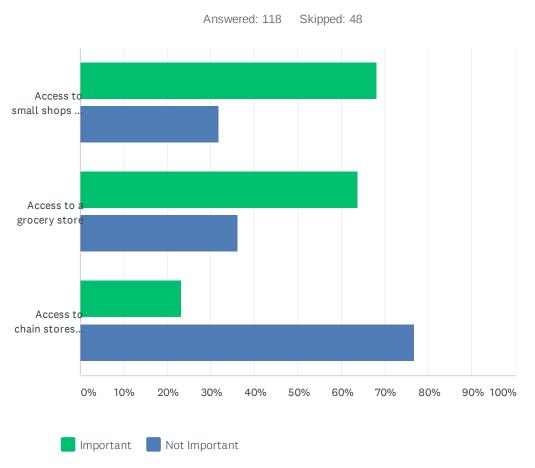
	IMPORTANT	NOT IMPORTANT	TOTAL
Quality of Daycare options	40.00% 40	60.00% 60	100
Quality of Pre-K options	65.35% 66	34.65% 35	101
Quality of the K-12 public schools	96.52% 111	3.48%	115
Quality of the K-12 private schools	33.33% 34	66.67% 68	102

## Q24 How important were each of the following factors when comparing properties in one town vs another?



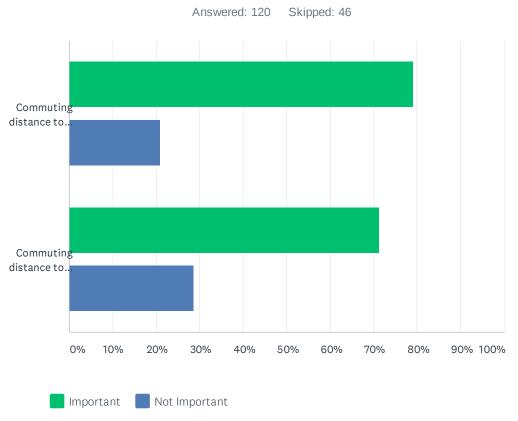
	IMPORTANT	NOT IMPORTANT	TOTAL
Open space and trails	84.62% 99	15.38% 18	117
Parks and playgrounds	83.62% 97	16.38% 19	116
Activities for families and children	75.45% 83	24.55% 27	110

## Q25 How important were each of the following factors when comparing properties in one town vs another?



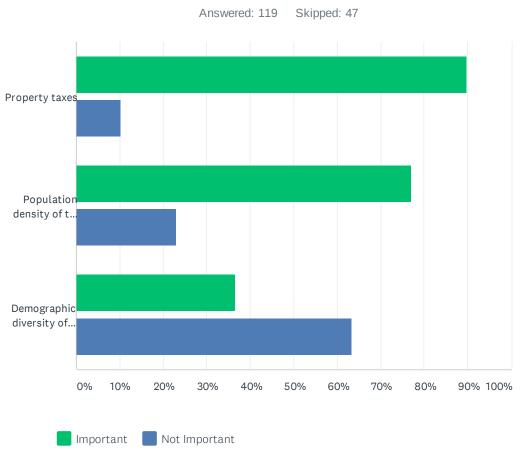
	IMPORTANT	NOT IMPORTANT	TOTAL
Access to small shops and local restaurants	68.10% 79	31.90% 37	116
Access to a grocery store	63.79% 74	36.21% 42	116
Access to chain stores and chain restaurants	23.21% 26	76.79% 86	112

## Q26 How important were each of the following factors when comparing properties in one town vs another?



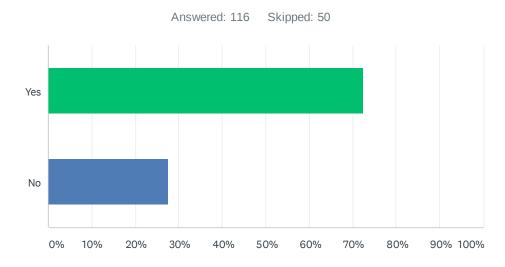
	IMPORTANT	NOT IMPORTANT	TOTAL
Commuting distance to work	78.99% 94	21.01% 25	119
Commuting distance to schools	71.43% 80	28.57% 32	112

### Q27 How important were each of the following factors when comparing properties in one town vs another?



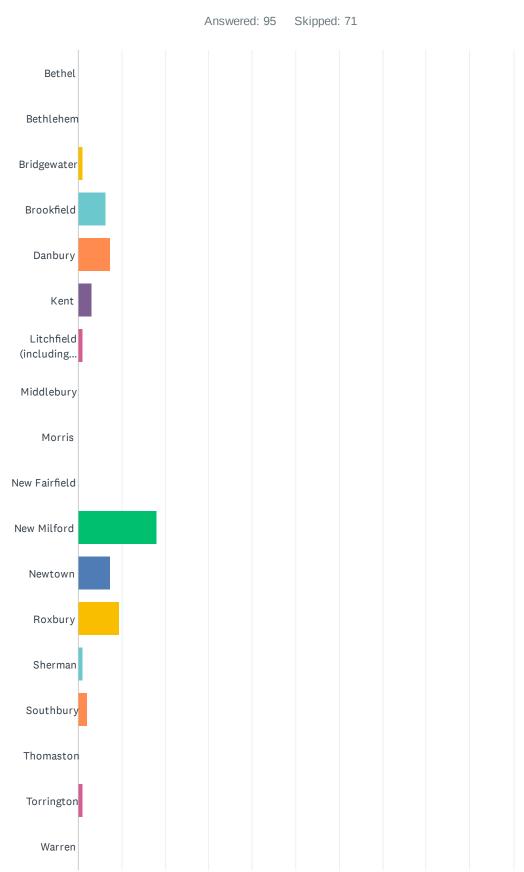
	IMPORTANT	NOT IMPORTANT	TOTAL
Property taxes	89.66% 104	10.34% 12	116
Population density of the town	76.99% 87	23.01% 26	113
Demographic diversity of the town	36.70% 40	63.30% 69	109

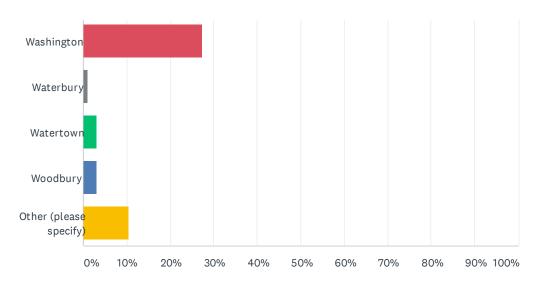
### Q28 Did a licensed real estate agent assist you with your search?



ANSWER CHOICES	RESPONSES	
Yes	72.41%	84
No	27.59%	32
TOTAL		116

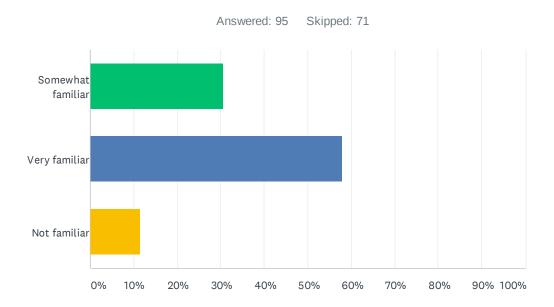
## Q29 In what town was your real estate agent's office located? (check all that apply)





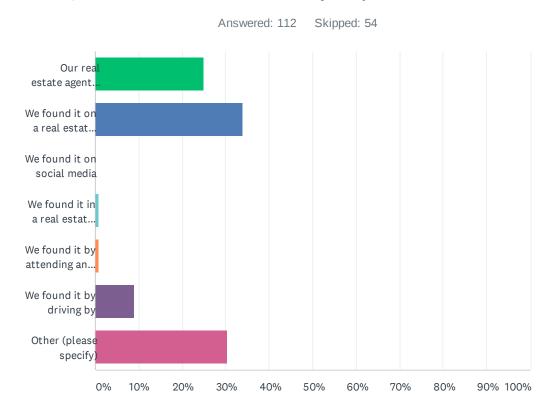
ANSWER CHOICES	RESPONSES	
Bethel	0.00%	0
Bethlehem	0.00%	0
Bridgewater	1.05%	1
Brookfield	6.32%	6
Danbury	7.37%	7
Kent	3.16%	3
Litchfield (including Bantam)	1.05%	1
Middlebury	0.00%	0
Morris	0.00%	0
New Fairfield	0.00%	0
New Milford	17.89%	17
Newtown	7.37%	7
Roxbury	9.47%	9
Sherman	1.05%	1
Southbury	2.11%	2
Thomaston	0.00%	0
Torrington	1.05%	1
Warren	0.00%	0
Washington	27.37%	26
Waterbury	1.05%	1
Watertown	3.16%	3
Woodbury	3.16%	3
Other (please specify)	10.53%	10
Total Respondents: 95		

## Q30 In your opinion, was your real estate agent familiar with the town you live in?



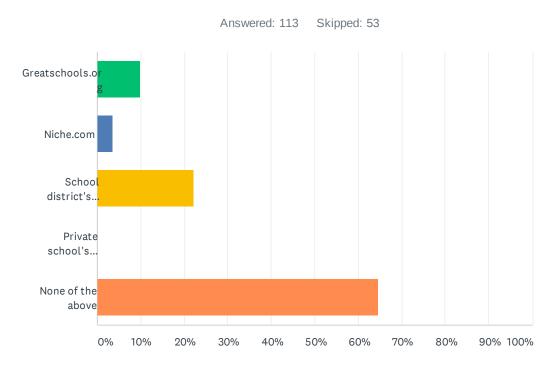
ANSWER CHOICES	RESPONSES	
Somewhat familiar	30.53%	29
Very familiar	57.89%	55
Not familiar	11.58%	11
TOTAL		95

### Q31 Who found the house you purchased here?



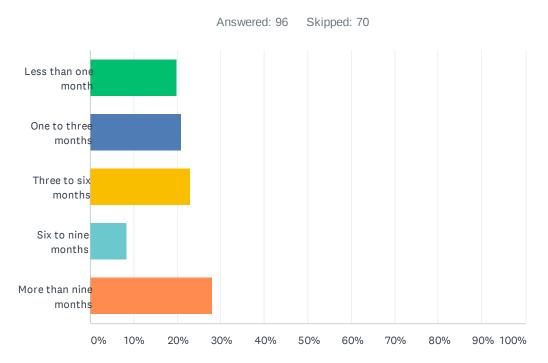
ANSWER CHOICES	RESPONSES	
Our real estate agent found it	25.00%	28
We found it on a real estate website	33.93%	38
We found it on social media	0.00%	0
We found it in a real estate magazine	0.89%	1
We found it by attending an open house	0.89%	1
We found it by driving by	8.93%	10
Other (please specify)	30.36%	34
TOTAL		112

### Q32 Did you visit any of the following websites when searching for your home here?



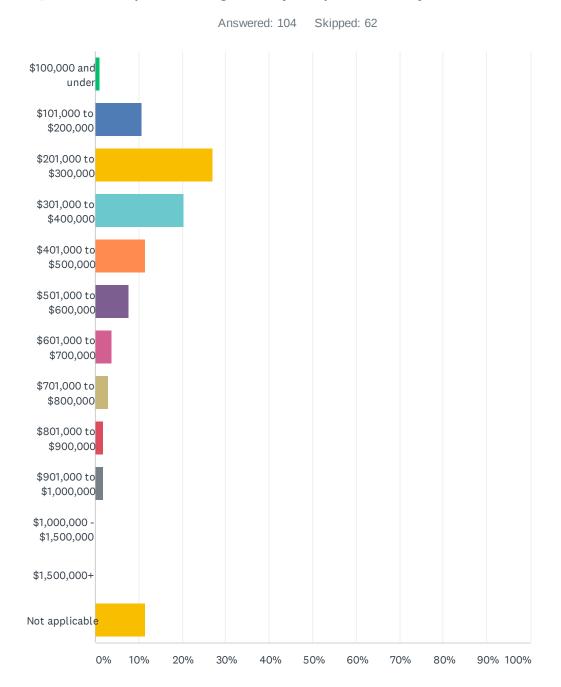
ANSWER CHOICES	RESPONSES
Greatschools.org	9.73% 11
Niche.com	3.54% 4
School district's website	22.12% 25
Private school's website	0.00% 0
None of the above	64.60% 73
TOTAL	113

### Q33 How long did the search take to find the home you purchased here?



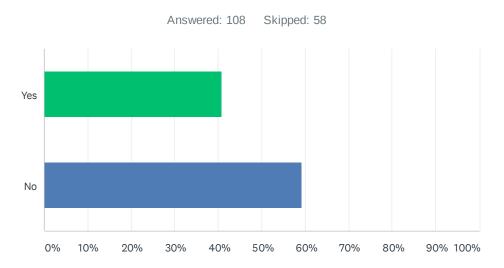
ANSWER CHOICES	RESPONSES	
Less than one month	19.79%	19
One to three months	20.83%	20
Three to six months	22.92%	22
Six to nine months	8.33%	8
More than nine months	28.13%	27
TOTAL		96

### Q34 What price range did you purchase your home in?



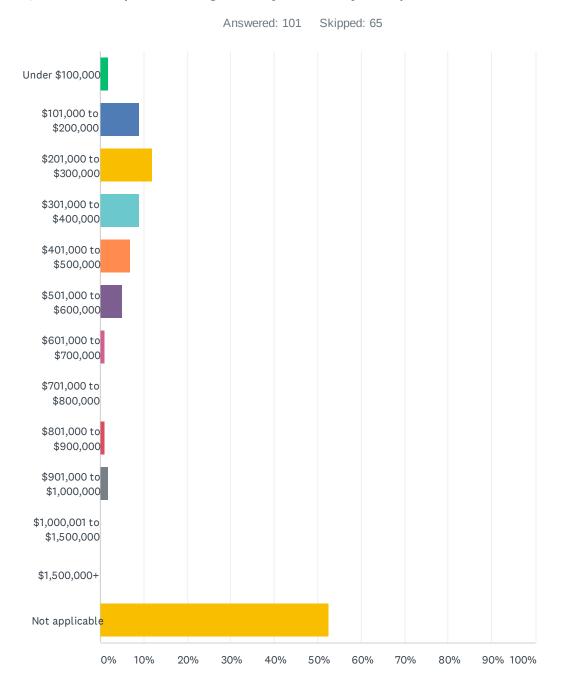
ANSWER CHOICES	RESPONSES	
\$100,000 and under	0.96%	1
\$101,000 to \$200,000	10.58%	11
\$201,000 to \$300,000	26.92%	28
\$301,000 to \$400,000	20.19%	21
\$401,000 to \$500,000	11.54%	12
\$501,000 to \$600,000	7.69%	8
\$601,000 to \$700,000	3.85%	4
\$701,000 to \$800,000	2.88%	3
\$801,000 to \$900,000	1.92%	2
\$901,000 to \$1,000,000	1.92%	2
\$1,000,000 - \$1,500,000	0.00%	0
\$1,500,000+	0.00%	0
Not applicable	11.54%	12
TOTAL		104

## Q35 Did you need to sell another home to purchase or rent the home you selected here?



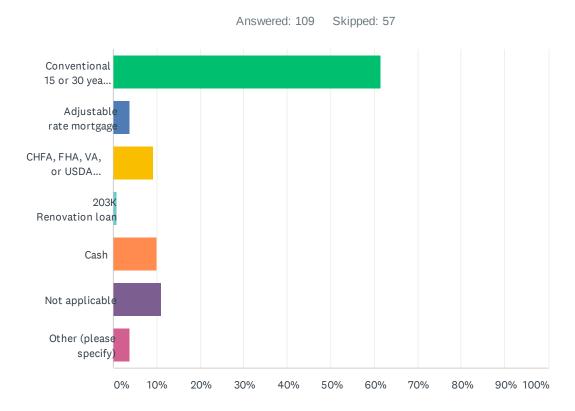
ANSWER CHOICES	RESPONSES
Yes	40.74% 44
No	59.26% 64
TOTAL	108

### Q36 What price range did you sell your previous home in?



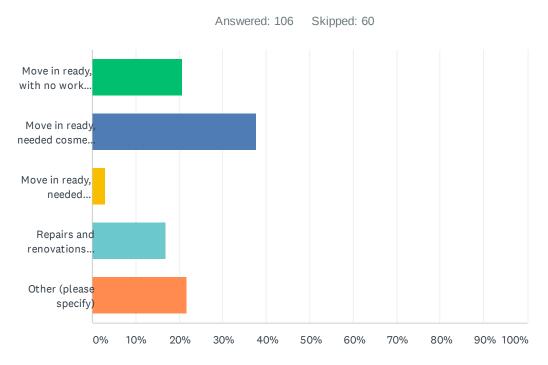
ANSWER CHOICES	RESPONSES	
Under \$100,000	1.98%	2
\$101,000 to \$200,000	8.91%	9
\$201,000 to \$300,000	11.88%	12
\$301,000 to \$400,000	8.91%	9
\$401,000 to \$500,000	6.93%	7
\$501,000 to \$600,000	4.95%	5
\$601,000 to \$700,000	0.99%	1
\$701,000 to \$800,000	0.00%	0
\$801,000 to \$900,000	0.99%	1
\$901,000 to \$1,000,000	1.98%	2
\$1,000,001 to \$1,500,000	0.00%	0
\$1,500,000+	0.00%	0
Not applicable	52.48%	53
TOTAL		101

### Q37 What type of financing did you use to purchase your home here?



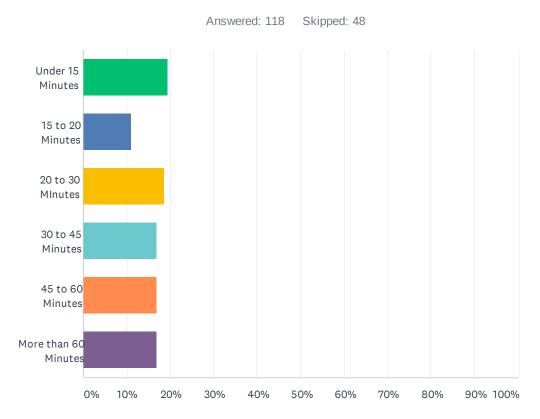
ANSWER CHOICES	RESPONSES	
Conventional 15 or 30 year mortgage	61.47%	67
Adjustable rate mortgage	3.67%	4
CHFA, FHA, VA, or USDA mortgage	9.17%	10
203K Renovation loan	0.92%	1
Cash	10.09%	11
Not applicable	11.01%	12
Other (please specify)	3.67%	4
TOTAL		109

# Q38 Which of the following best describes the condition of the home you purchased here?



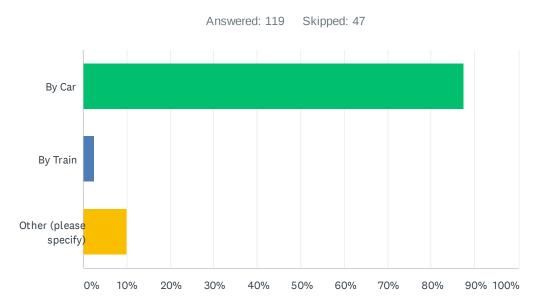
ANSWER CHOICES	RESPONSES	
Move in ready, with no work needed	20.75%	22
Move in ready, needed cosmetic updates	37.74%	40
Move in ready, needed mechanical repairs	2.83%	3
Repairs and renovations required before move in	16.98%	18
Other (please specify)	21.70%	23
TOTAL		106

## Q39 Which of the following best describes the daily commute for adult wage earners in your household?



ANSWER CHOICES	RESPONSES	
Under 15 Minutes	19.49%	23
15 to 20 Minutes	11.02%	13
20 to 30 MInutes	18.64%	22
30 to 45 Minutes	16.95%	20
45 to 60 Minutes	16.95%	20
More than 60 Minutes	16.95%	20
TOTAL		118

## Q40 Which of the following best describes how the adult wage earners in your household commute to and from work?



ANSWER CHOICES	RESPONSES	
By Car	87.39%	104
By Train	2.52%	3
Other (please specify)	10.08%	12
TOTAL		119

# Q41 In your own words, what are the top three reasons families with school aged children should move to your town?

Answered: 107 Skipped: 59

ANSWER CHOICES	RESPONSES	
Reason 1	100.00%	107
Reason 2	97.20%	104
Reason 3	96.26%	103

# Q42 In your own words, what are the three best ways to reach prospective buyers and encourage them to move to this area?

Answered: 89 Skipped: 77

ANSWER CHOICES	RESPONSES	
1.	100.00%	89
2.	86.52%	77
3.	69.66%	62